

ABOUT ONCOLOGY ASSOCIATES

Oncology Associates, a division of RC Medical, Inc. is a group purchasing organization designed to offer practice management services and exclusive product agreements with discount pricing benefits to private practice physicians throughout the United States.

The company's team of experienced clinical and sales personnel has contracted with major pharmaceutical and medical supply manufacturers such as Amgen, Aventis, GlaxoSmithKline, Johnson & Johnson and Roche to offer a diverse portfolio of products at favorable prices to members of Oncology Associates, Group Purchasing Organization.

We want to hear from you! Call or Email us with your important input and we'll do everything we can to include your topic in the next *OA Member News*.

ONCOLOGY ASSOCIATES Physician Network Services

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WITH MEMBERS IN MIND

Passport 'pas-"pOrt 2. a : A permission or authorization to go somewhere. b : Something that secures admission, acceptance or attainment.

By now you have probably noticed, possibly on more than one occasion, Oncology Associates' new marketing campaign for 2003. We call it **PASSPORT**. We have chosen to emphasize areas of your business where we feel OA can make the greatest impact - **SAVINGS, EDUCATION and SERVICE**. OA offers more events for you to attend in 2003 along with new and renewed product contract offerings while providing easier access to services.

The use of the Passport as a vehicle in OA's marketing then signifies our commitment to transporting valuable materials and opportunities to your practice. We also consider the Passport, by definition, to symbolize your status in the group by admitting your practice to OA's list of "members only" events and services.

For the community based oncologist in today's market, the challenges have never been greater. OA strives to provide the advantages and tools necessary for your continued growth. We feel confident that our leadership and hard work will help you by using the strength of the group to develop desirable partner relationships.

How will this make a difference? The greatest benefit of the Passport program will be realized by the loyal member who utilizes the contracts and attends OA meetings throughout the year. It is your right as a member to shape this group through your feedback. Continue to call, write and attend meetings with your real world experience to guide us in our efforts.

Oncology Associates is your passport to savings, education and service.
BON VOYAGE!

This column is written by Brent Evans, Editor of the *OA Member News* and OA's Executive Vice President & General Manager. Contact him with your comments at bevans@rcmed.com.

GLAXOSMITHKLINE OFFERS CONTRACT EXTENSION!

GlaxoSmithKline has extended the OA member's product contract that includes: Hycamtin, Navelbine and Zofran Injection 20ml vials and 32mg premixed bags.

The contract extension will go to June 30, 2003. OA will be negotiating a new contract with GSK before the

expiration of this extension.

Should you need more information, call OA's customer service hotline toll free at 888-732-7352 or email OncologyAssoc@rcmed.com. A representative will gladly answer any of your questions.

GLAXOSMITHKLINE REBATES RELEASED FEBRUARY 7, 2003

GlaxoSmithKline has alerted Oncology Associates that on February 7, 2003, the first of the new contract quarterly rebates were mailed direct to clinics. As a participating member on the OA contract with GlaxoSmithKline for Hycamtin, Navelbine and Zofran, you should have already received this important correspondence.

As your GPO, OA extends to you

the service of consultation and communication with GlaxoSmithKline for any discrepancies in the data used for calculating your rebate. To discuss any concerns about this process, please contact OA at 888-732-7352.

Thank you for supporting OA through your purchases of Hycamtin, Navelbine and Zofran.