

## SAVINGS EXCLUSIVELY FOR OA MEMBERS

FloridaInfusion, OA's distributor, has announced new lower prices across the board on a long list of important oncology drugs **EXCLUSIVELY FOR ONCOLOGY ASSOCIATES MEMBERS.**

Not only has FIS lowered manufacturers' contract prices, offered to OA members from companies like Amgen, Aventis, Roche and others, they have significantly lowered the price of "branded" drugs such as Gemzar and Camptosar plus a full line of Bedford generics.

Speak with your FIS customer services representative to review this new and exclusive OA member pricing.

## HAVE YOU RECEIVED YOUR FIS CATALOG?

Check out FloridaInfusion's full color catalog for a complete listing of their product line, photographs and current pricing. The catalog can be used as a convenient reference tool when ordering and provides NDC numbers and J-codes for all OA contracted products. If you haven't received your FloridaInfusion Catalog, please contact Oncology Associates at **888-732-7352.**



## ROCHE OFFERS KYTRIL SUPPLEMENTAL REBATE

Oncology Associates would like to provide some valuable information to you regarding Kytril and the Roche Group Purchasing Agreement. As a purchasing member of Oncology Associates, you have the opportunity to gain an additional 15% rebate on all Kytril purchases. This is in addition to the up-front discount on the acquisition prices and in addition to the payment terms discounts you have with FloridaInfusion.

### The 15% Rebate works this way:

If you are utilizing Kytril and attain a market share of  $\geq 60\%$  among the other two 5HT3's, you are eligible for a 15% annual rebate from the manufacturer, Roche.

You can sign up for this rebate with your local Roche Oncology Specialist at any point.

Once 60% market share is acquired, the clock begins to count towards sales with a 3-month ramp-up period where evaluation only counts with the last 9

months of the 12 month period.

**Example:** If you sign up in May, you get a free ramp-up period in May, June, & July. Evaluation of market share only counts in August through April of the next year (the last 9 months). However, you will be paid rebates on the full 12 months that began in May.

This is a "win only" opportunity to appreciate another 15% off of your already twice discounted Kytril purchases. Take advantage of the savings and value behind one of our premier contracted products, Kytril.

**CONTACT YOUR ROCHE ONCOLOGY SPECIALIST TO SIGN UP FOR THIS BENEFIT ONLY AGREEMENT.**

**IF YOU ALREADY KNOW THAT YOU HAVE A REBATE AGREEMENT SET UP, USE THIS AS A REMINDER TO REACH YOUR GOAL OF  $\geq 60\%$  MARKET SHARE.**

## OA'S CURRENT CONTRACTS:

**AMGEN**  
800.447.1000

**ASPEN CONSULTING GROUP LTD.**  
877.238.7032

**AVENTIS**  
800.996.6626  
(Reimbursement Hotline)

**BEDFORD LABS**  
800.562.4797

**GENSIA SICOR**  
800.729.9991

**GLAXOSMITHKLINE**  
888.825.5249

**MEDICAL SPECIALITIES**  
800.967.6400

**MEDIMMUNE ONCOLOGY, INC.**  
877.633.4411

**MDINTOUCH**  
866.774.0002

**MGI PHARMA**  
952.346.4700

**NOVIDEA HEALTHCARE**  
877.503.1455

**PHARMION**  
720.564.9100

**ROCHE, INC.**  
973.235.5000

**WYETH/GENETICS INSTITUTE**  
617.876.1170